UN AUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE 2012

| $\begin{aligned} & \mathrm{Sr} \\ & \mathrm{No} . \end{aligned}$ | Particulars | Standalone |  |  |  | Consolidated |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quarter Ended |  |  | Year Ended | Quarter Ended | Quarter Ended | Quarter Ended | Year Ended |
|  |  | 30-Jun-12 | 31-Mar-12 | 30-Jun-11 | 31-Mar-12 | 30-Jun-12 | 31-Mar-12 | 30-Jun-11 | 31-Mar-12 |
|  |  | (Un Audited) | (Audited) | (Un Audited) | (Audited) | (Un Audited) | (Un Audited) | (Un Audited) | (Audited) |
| 1 | Income from Operations |  |  |  |  |  |  |  |  |
|  | a. Net Sales/lncome from Operations | 6,353.89 | 4,457.76 | 3,617.23 | 17,668.55 | 19,984,36 | 18,494.11 | 13,313.76 | 64,649.60 |
|  | b Exchange Gain/(Loss) | 390.61 | (189.07) | 69.08 | 1,118.54 | 177.57 | 15.07 |  | 1,627.18 |
|  | c. Other Operating Income | 39.32 | 30.49 | 24.88 | 105.73 | 456.71 | 730.81 | 171.90 | 1,204.82 |
| 2 |  |  |  |  |  |  |  |  |  |
| 3 | Expenditure <br> a Cost of material consumed <br> b Purchase of Stock in Trade <br> c. Change in Inventories of finished goods,WIP and Stock in Trade <br> d. Employees Benefit Expenses <br> e. Depreciation and Amortisation expenses <br> f. Other Expenditure | $\begin{array}{r} 8,256.85 \\ 7.47 \\ (3,698.74) \\ 479.43 \\ 42.79 \\ 630.93 \end{array}$ | $\begin{array}{r} 2,596.56 \\ 329.83 \\ 301.26 \\ 400.16 \\ 426 \\ 42.65 \\ 513.21 \\ \hline \end{array}$ | $\begin{array}{r} 2,557.39 \\ 8.20 \\ (60.55) \\ 471.29 \\ 31.14 \\ 406.37 \\ 40 \end{array}$ | $\begin{array}{r} 12,602.03 \\ 338.03 \\ (195.72) \\ 1,625.45 \\ 152.69 \\ 1,517.07 \\ \hline \end{array}$ | $\begin{array}{r} 7,987.49 \\ 4,128.97 \\ (6,104.07) \\ 2,723.39 \\ 222.19 \\ 8,325.93 \\ \hline \end{array}$ | $\begin{array}{r} 2,521.42 \\ 3,522.02 \\ 41.88 \\ \begin{array}{c} 2,839.13 \\ \hline 19.98 \\ 7,538.00 \\ \hline, 53 \end{array} \\ \hline \end{array}$ | $\begin{array}{r} 2,527.39 \\ 2,097.76 \\ 170.53 \\ 1,873.73 \\ 200.04 \\ 5,454.78 \\ 5 \end{array}$ | 12,526.88 <br> 11,724.70 <br> $(1,451.89)$ <br> 9,046.21 <br> 908.30 <br> 25,404.67 |
|  | g. Total Expenses | 5,718.73 | 4,183.67 | 3,383.84 | 16,239.55 | 17,283.90 | 16,661.53 | 12,324.23 | 58,158.87 |
| 4 | Profit from Operations before Other Income, Interest and Exceptional Items (2-3) | 1,065.09 | 115.51 | ${ }^{327.35}$ | 2,653.27 | 3,334.73 | 2,578.46 | 1,161.43 | 9,322.73 |
| 5 | Other I Inome |  |  |  |  |  |  |  |  |
| 6 | Profit before Interest and Exceptional tems ( $4+5$ ) | 1,065.09 | 115.51 | 327.35 | 2,653.27 | 3,334.73 | 2,578.46 | 1,161.43 | 9,322.73 |
| 7 | Finance Cost | 305.28 | 312.25 | 283.95 | 1,193.70 | 377.67 | 379.07 | 341.30 | 1,443.59 |
| 8 | Profit before Exceptional ltems \& Tax ( $6-7$ ) | 759.81 | (196.74) | 43.40 | 1,459.57 | 2,957.07 | 2,199.39 | 820.13 | 7,879.14 |
| 9 | Exceptional items |  |  |  | 27.30 |  | 193.73 | 811.66 | 1,005.39 |
| 10 | Profit (+)/ Loss (-) from Ordinary Activities Before Tax (8-9) | 759.81 | (196.74) | 43.40 | 1,432.27 | 2,957.07 | 2,005.66 | 8.47 | 6,873.75 |
| 11 | Tax expense | 150.62 | (290.11) | 3.15 | 22.93 | 150.93 | (291.76) | 3.39 | 22.93 |
| 12 | Net Profitit (+) Loss (-) from Ordinary Activities After Tax (10-11) | 609.19 | 93.37 | 40.25 | 1,409.34 | 2,806.13 | 2,297.42 | 5.08 | 6,850.82 |
| 13 | Extra Ordinary lems (Net of Tax Expenses) |  |  |  |  |  |  |  |  |
| 14 | Net Profit ( + / / Loss (-) for the Period Before Minority Interest (12-13) | 609.19 | 93.37 | 40.25 | 1,409.34 | 2,806.13 | 2,297.42 | 5.08 | 6,850.82 |
| 15 | Minority interest |  |  |  |  |  |  |  |  |
| 16 | Net Profit ( + / Loss (-) for the Period After Minority Interest (14-15) | 609.19 | 93.37 | 40.25 | 1,409.34 | 2,806.13 | 2,297.42 | 5.08 | 6,850.82 |
| 17 | Paid-up Equity Share Capital (Face Value Per Share of Rs. $10 /$-) | 3,169.85 | 3,169.85 | 3,169.85 | 3,169.85 | 3,169.85 | 3,169.85 |  | 3,169.85 |
| 18 | Reserves excluding Revaluation Reserve | 0.00 |  |  | 59,967.95 |  |  |  | 18,964.59 |
| 19 | a) Ear Earring Per Share for the Period |  |  |  |  |  |  |  |  |
|  | i) Basic EPS | 1.89 | 0.26 | 0.09 | 4.31 | 8.82 | 7.21 | 0.02 | 21.47 |
|  | 11) Diluted EPS | 1.88 | 0.26 | 0.09 | 4.29 | 8.80 | 7.18 | 0.02 | 21.38 |
| 20 | Public Shareholding <br> - Number of Shares <br> - Percentage of Shareholding | $\begin{array}{r} 18,704,600 \\ 59.01 \% \end{array}$ | $\begin{array}{r} 18,704,600 \\ 59.01 \% \end{array}$ | $\begin{array}{r} 18,706,351 \\ 59.01 \% \end{array}$ | $\begin{array}{r} 18,704,600 \\ 59.01 \% \end{array}$ | $\begin{array}{r} 18,704,600 \\ 59.01 \% \end{array}$ | $\begin{array}{r} 18,704,600 \\ 59.01 \% \\ \hline \end{array}$ | $\begin{array}{r} 18,706,351 \\ 59.01 \% \\ \hline \end{array}$ | $\begin{array}{r} 18,704,600 \\ 59.01 \% \end{array}$ |
| 21 | Promoters and promoter group shareholding <br> a) Pledged/Encumbered <br> - Number of Shares <br> - Percentage of Shares (as a \% of the total shareholding of promoter <br> and promoter group) <br> - Percentage of Shares (as a \% of the total share capital of the company) <br> b) Non - encumbered <br> - Number of Shares <br> Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of Shares (as a \% of the total share capital of the company) | 2,582,472 <br> 60.85\% <br> 8.15\% <br> 1,661,401 <br> 39.15\% <br> 5.24\% | $\begin{array}{r} 2,582,472 \\ 60.85 \% \\ 8.15 \% \\ \text { 1,661,401 } \\ 39.15 \% \\ 5.24 \% \\ \hline \end{array}$ | 2,582,472 <br> 60.88\% <br> 8.15\% <br> 1,659,650 39.12\% 5.23\% | $\begin{array}{r} 2,582, .472 \\ 60.85 \% \\ 8.15 \% \\ 1,661,401 \\ 39.15 \% \\ \\ 5.24 \% \end{array}$ | 2,582,472 <br> 60.85\% <br> 8.15\% <br> 1,661,401 <br> 39.15\% <br> 5.24\% | 2,582,472 <br> 60.85\% <br> 8.15\% <br> 1,661,401 <br> 39.15\% <br> 5.24\% | 2,582,472 60.88\% 8.15\% 1,659,650 39.12\% 5.24\% | 2,582,472 60.85\% 8.15\% 1,661,401 39.15\% 5.24\% |

Notes :
The Statement of Un Audited Quarterly Financial Results have been reviewed by the Audit Committee and approved \& taken on record by the Board of Directors at their meetings held on 13 th August 2012 .
The figures for the quarter ended 31 st March, 2012 are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the current financial year


Audited Consolidated Segment-wise Revenue, Results and Capital Employed
(Rs. In Lacs)

| Particulars |  |  | Quarter Ended | Quarter Ended | Quarter Ended | Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 30-Jun-12 | 31-Mar-12 | 30-Jun-11 | 31-Mar-12 |
| 1 |  |  | (Un Audited) | (Un-audited) | (Un-audited) | (Audited) |
|  |  | Segment Revenue |  |  |  |  |
|  | a. | Wholesale | 12,203.36 | 9,396.21 | 7,349.96 | 37,715.52 |
|  | b. | Retail | 17,452.04 | 17,063.92 | 11,129.89 | 55,517.02 |
|  |  | Total | 29,655.39 | 26,460.13 | 18,479.85 | 93,232.54 |
|  |  | Less: Inter Segment revenue | 9,671.04 | 7,966.02 | 5,166.09 | 28,582.94 |
|  |  | Net Sales/ Income from Operation | 19,984.36 | 18,494.11 | 13,313.76 | 64,649.60 |
|  |  |  |  |  |  |  |
| 2 |  | Segment Results |  |  |  |  |
|  | a. | Wholesale | 1,226.89 | 821.17 | 447.25 | 2,333.26 |
|  | b. | Retail | 1,856.00 | 1,576.92 | 1,089.08 | 5,166.21 |
|  |  | Total | 3,082.89 | 2,398.08 | 1,536.33 | 7,499.47 |
| Add/(Less): |  |  |  |  |  |  |
|  | (i) | Interest Income | 74.27 | 165.31 | 18.29 | 196.09 |
|  | (ii) | Interest expense | (377.67) | (379.07) | (341.30) | $(1,443.59)$ |
|  | (iii) | Exchange gain/(Loss) Unallocated | 177.57 | 15.07 | (393.19) | 1,627.18 |
|  |  | Total Profit before Tax | 2,957.06 | 2,199.39 | 820.13 | 7,879.14 |
|  |  |  |  |  |  |  |
| 3 |  | Capital Employed |  |  |  |  |
|  | a. | Wholesale | 21,146.17 | 21,289.92 | 17,966.56 | 21,289.92 |
|  | b. | Retail | 7,211.67 | 5,240.43 | 3,445.53 | 5,240.43 |
|  |  | Total | 28,357.84 | 26,530.35 | 21,412.09 | 26,530.35 |

